



# Bank Lending Survey for BH

(Report for the third quarter of 2025)



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#### Introduction

The results of the Bank Lending Survey refer to changes in the third quarter of 2025 and expectations for the fourth quarter of 2025. A representative sample of banks consists of the eight largest banks in Bosnia and Herzegovina. The total of eight banks were surveyed in this round, and the response rate was 100%.

# 1. General information

The Survey questionnaire contains 16 standard questions about realized and expected changes on the supply and demand of loans: 12 questions refer to realized changes and 4 questions to future changes. The questions cover three categories of loans: loans or credit lines to corporates, housing loans to households, and consumer and non-purpose loans to households. For all the three categories, questions are asked about the credit standards that apply to loan approval, then about changes in loan approval terms, demand for loans, factors affecting the supply and demand for loans, as well as the percentage of rejected loan applications. Survey questions are generally formulated in terms of changes in the last three months and the expected changes in the next three months. Survey participants are asked to qualitatively indicate the degree of tightening or easing (for standards and terms) or the degree of reduction or increase (for demand), using the following five-point scale to report changes: (1) significant tightening /decrease, (2) moderate tightening/decrease, (3) basically no change, (4) moderate easing/increase or (5) substantial easing/increase.

The individual answers of the banks participating in the Survey were compiled and processed in order to provide a picture of the entire banking sector in Bosnia and Herzegovina.

The results of the Survey are presented in the form of a net percentage. The net percentage for the answers to questions about credit standards is defined as the difference between the sum of the shares of banks that answered that credit standards have been "substantially relaxed" and "moderately relaxed" and the sum of the shares of banks that answered that they have been "significantly tightened" and "moderately tightened".

A negative value of the net percentage indicates that the majority of banks have tightened credit standards ("net tightening"), while a positive value of the net percentage indicates that a majority of banks have relaxed credit standards ("net easing").

Likewise, the term "net demand" refers to the difference between the percentage of banks that answered that there was an increase in demand and the percentage of banks that answered that there was a decrease in demand for loans. Net demand will therefore be positive if a larger share of banks reported an increase in loan demand, while a negative net demand indicates that a larger share of banks reported a decline in loan demand.

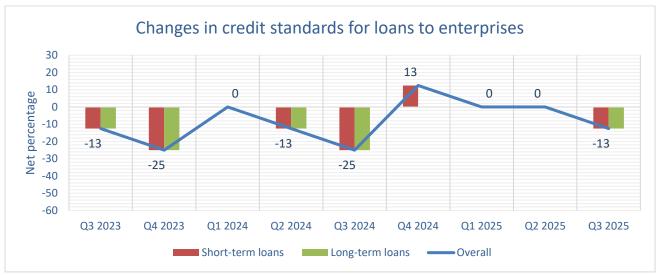
In addition to the "net percentage" indicator, the CBBH also publishes the "diffusion index" as an alternative measure of banks' responses to the questions related to changes in credit standards and net demand. The diffusion index is constructed as follows: if the respondent answers "significantly", the answers are assigned a numerical value of 1, which is twice the value assigned to the answers "to a certain degree" (score 0.5). The interpretation of the diffusion index follows the same logic as the interpretation of the net percentage.

# 2. Corporates loans

# 2.1 Supply

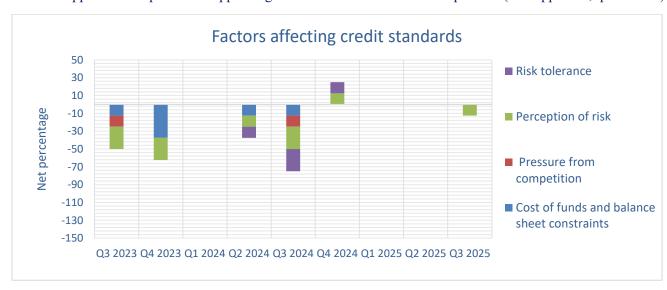
# 2.1.1 Credit standards for corporates loans

In the third quarter of 2025, the net percentage points that credit standards have been slightly tightened for both short-term and long-term corporate loans (see Appendix, question 1).



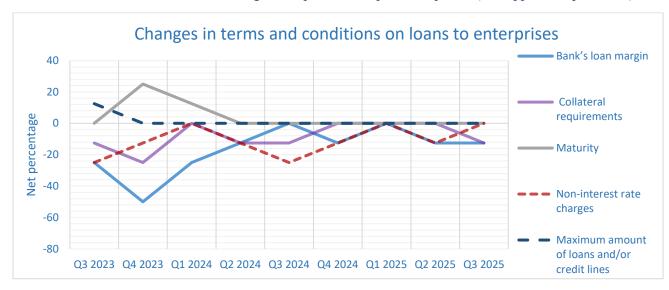
<sup>\*</sup> The net percentage does not measure the intensity of the change. A lower (higher) value of the net percentage shows that a larger number of banks tightened (eased) credit standards compared to the previous quarter. In all Graphs, the comparison is made in relation to the previous quarter.

The graph below shows the net percentage of contributions of factors which impacted a change of credit standards of banks applied in the process of approving loans and/or credit lines to corporates. (see Appendix, question 2).



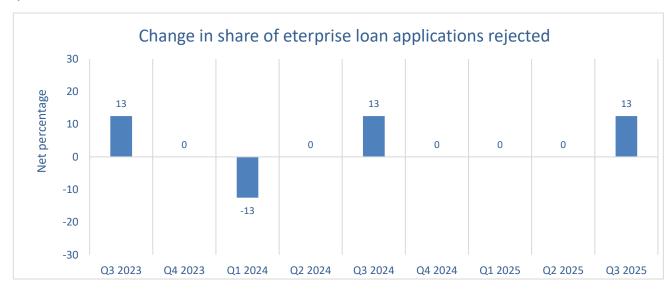
# 2.1.2 Terms and conditions of approving the corporate loans

Regarding the terms of approving the corporate loans in the third quarter of 2025, the interest margin and the collateral requirements had a net tightening effect, while the maturity, commissions and fees, as well as the maximum loan amount remained unchanged compared to the previous quarter (see Appendix, question 3).



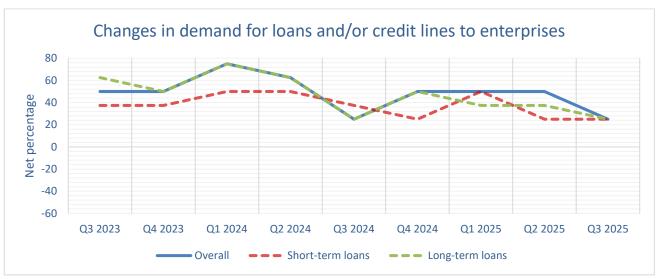
# 2.1.3 Share of rejected applications for corporates loans

In the third quarter of 2025, the net result from compiled responses shows that there has been a slight increase of the share of rejected applications for loans to corporates compared to the previous quarter (see Appendix, Question 4).

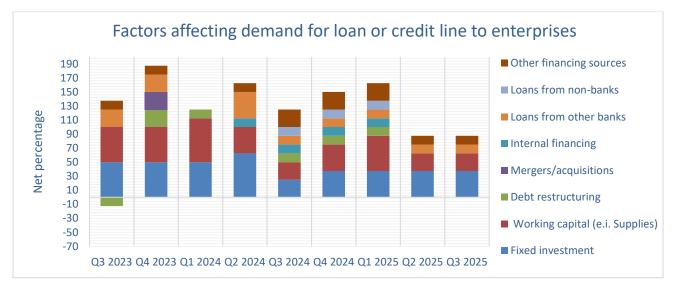


# 2.2 Demand for corporate loans and/or credit lines

The net result based on bank responses indicates that the demand for corporate loans continued to increase in the third quarter of 2025 (see Appendix, question 5).



The graph below shows the net contribution percentage of the factors that influenced the change of the corporate loans demand and/or credit lines (see Appendix, question 6).



# **Expectations for the fourth quarter of 2025**

The net result from the collected responses of banks indicates credit standards for approval of loans to corporates remain unchanged in the fourth quarter of 2025 (see Appendix, Question 7).

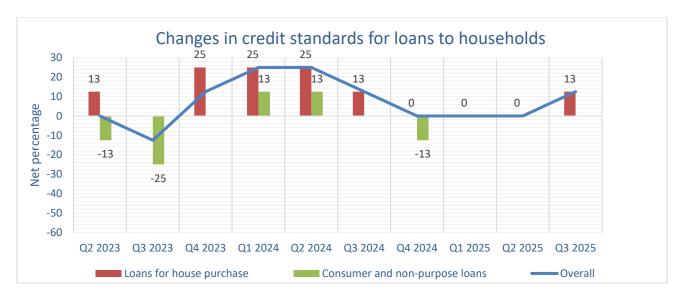
At the same time, banks are expecting an increase of the corporates' demand for short-term and long-term loans and/or credit lines in the fourth quarter of 2025 (see Appendix, question 8).

#### 3. Loans to households

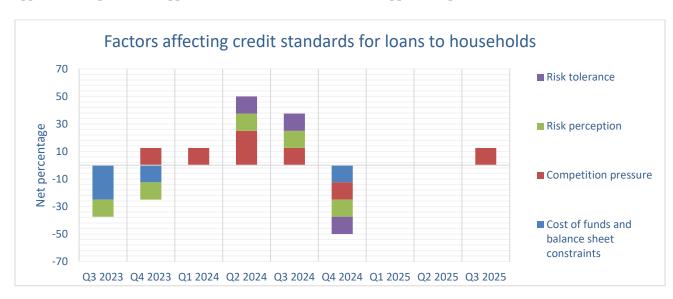
# 3.1 Supply

# 3.1.1 Credit standards for loans to households

In the third quarter of 2025, the net percentage of the change indicates that there has been a slight easing of standards for approval of housing loans, while the standards for approval of consumer and non-purpose loans remained unchanged compared to the previous quarter (see Appendix, question 9).

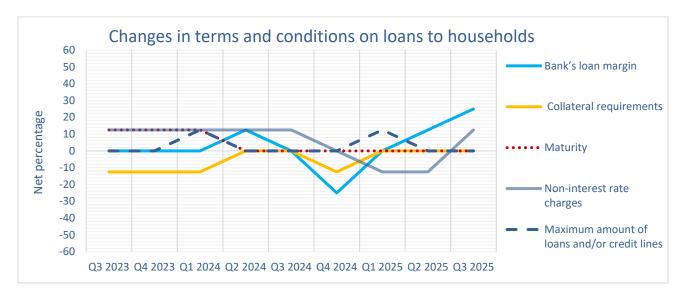


The graph below shows a net percentage of contributions of the factors impacting a change of bank credit standards applied in the process of approval of loans to households (see Appendix, question 10).



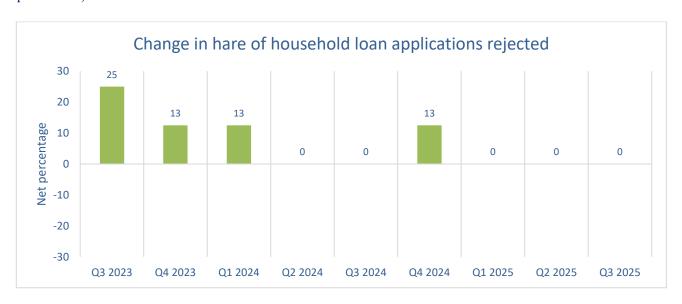
# 3.1.2 Terms and conditions of approving loans to households

Related to the terms and conditions on loans to households in the third quarter of 2025, interest margin, commissions and fees had the net easing effect, while collateral requirements, maturity and maximum loan amounts remained unchanged compared to the previous quarter (see Appendix, question 11).



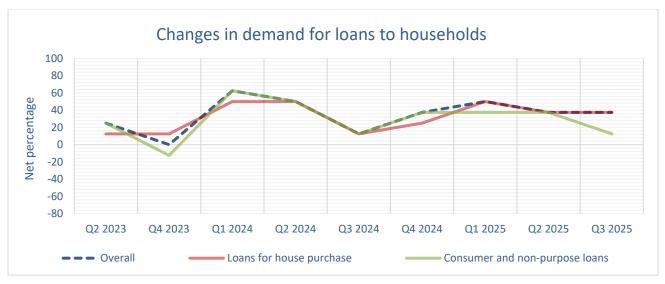
# 3.1.3 Share of rejected applications for loans to households

In the third quarter of 2025, the net result from compiled responses indicates that there was no change of the share of rejected applications for approval of loans to households compared to the previous quarter (see Appendix, question 12).

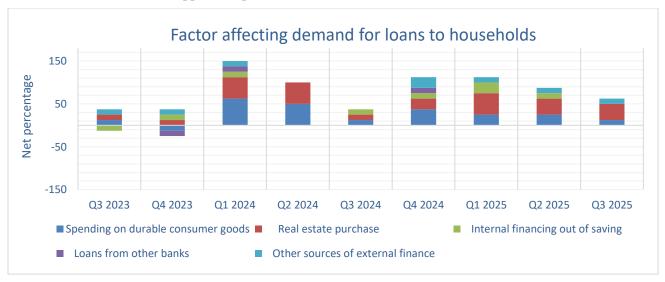


#### 3.2 Demand on loans to households

The net result based on bank survey shows that households' demand on housing, consumer and non-purpose loans continued to increase in the third quarter of 2025, too. The growth in demand for housing loans was more evident compared to consumer and non-purpose loans (see Appendix, question 13).



The graph below shows the net percentage of the contributions of the factors that influenced a change in demand on loans to households (see Appendix, question 14).



# **Expectations for the fourth quarter of 2025**

The results of the survey analysis show that the net percentage of the answers is positive, which indicates banks' expectation that the credit standards for approving housing loans to households in the fourth quarter of 2025 will be relaxed (see Appendix, question 15).

Banks have an optimistic view of household demand for consumer and non-purpose loans, so increased demand is expected in the fourth quarter of 2025, while in regard to housing loans it is projected that demand will remain unchanged (see Appendix, question 16).

# **APPENDIX**

Consolidated answers of banks for the third quarter of 2025, related to the questions from the Survey questionnaire

# I. Loans and credit lines to corporates

1. Over the past three months, how have your bank's credit standards as applied to the approval of loans and/or credit lines to corporates, changed?

(in per cent)

Periods	Ov	erall	Short-te	erm loans	Long-te	erm loans
	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index
Q3 2021	-13	-6	-13	-6	-13	-6
Q4 2021	0	0	0	0	0	0
Q1 2022	-14	-7	-14	-7	-14	-7
Q2 2022	-29	-14	-29	-14	-29	-14
Q3 2022	-29	-21	-29	-21	-43	-29
Q4 2022	-14	-7	-14	-7	-29	-14
Q1 2023	-14	-7	-14	-7	-29	-14
Q2 2023	0	0	0	0	0	0
Q3 2023	-13	-6	-13	-6	-13	-6
Q4 2023	-25	-13	-25	-13	-25	-13
Q1 2024	0	0	0	0	0	0
Q2 2024	-13	-6	-13	-6	-13	-6
Q3 2024	-25	-13	-25	-13	-25	-13
Q4 2024	13	6	13	6	0	0
Q1 2025	0	0	0	0	0	0
Q2 2025	0	0	0	0	0	0
Q3 2025	-13	-6	-13	-6	-13	-6

2. Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of loans and/or credit lines to corporates?

Periods		ds and balance onstraints	Pressure from	n competition	Perception	on of risk	Risk to	lerance
	Net	Diffusion	Net	Diffusion	Neto	Net	Diffusion	Net
	percentage	index	percentage	index	procenat	percentage	index	percentage
Q3 2021	0	0	0	0	-13	-6	-13	-6
Q4 2021	0	0	0	0	0	0	0	0
Q1 2022	0	0	0	0	-14	-7	-14	-7
Q2 2022	-14	-7	0	0	-29	-14	-29	-14
Q3 2022	-29	-21	-14	-7	-43	-29	-29	-21
Q4 2022	-43	-21	-14	-7	-43	-21	-29	-14
Q1 2023	-14	-7	-14	-7	-43	-21	-29	-14
Q2 2023	-13	-6	-13	-6	-13	-6	13	6
Q3 2023	-13	-6	-13	-6	-25	-19	0	0
Q4 2023	-38	-19	0	0	-25	-13	0	0
Q1 2024	0	0	0	0	0	0	0	0
Q2 2024	-13	-6	0	0	-13	-6	-13	-6
Q3 2024	-13	-6	-13	-6	-25	-13	-25	-13
Q4 2024	0	0	0	0	13	6	13	6
Q1 2025	0	0	0	0	0	0	0	0
Q2 2025	0	0	0	0	0	0	0	0
Q3 2025	0	0	0	0	-13	-6	0	0

3. Over the past three months, how have your bank's terms and conditions for new loans and/ or credit lines to corporates changed?

(in per cent)

Periods	Periods  Interest margin (higher margins =tightening, lower margins = easing)		Collateral requirements		Maturity		Commissions and fees		Maximum amount of loans and/or credit lines	
	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index
Q3 2021	-13	-6	-13	-6	0	0	0	0	0	0
Q4 2021	-13	-6	0	0	0	0	0	0	13	6
Q1 2022	-14	-7	-14	-7	0	0	0	0	0	0
Q2 2022	-29	-14	-14	-7	0	0	0	0	0	0
Q3 2022	-57	-36	-29	-14	0	0	-14	-7	-29	-14
Q4 2022	-43	-21	-29	-14	0	0	-14	-7	0	0
Q1 2023	-71	-36	-14	-7	0	0	-14	-7	0	0
Q2 2023	-25	-13	0	0	13	6	-13	-6	13	6
Q3 2023	-25	-13	-13	-6	0	0	-25	-13	13	6
Q4 2023	-50	-25	-25	-13	25	13	-13	-6	0	0
Q1 2024	-25	-13	0	0	13	6	0	0	0	0
Q2 2024	-13	-6	-13	-6	0	0	-13	-6	0	0
Q3 2024	0	0	-13	-6	0	0	-25	-13	0	0
Q4 2024	-13	-6	0	0	0	0	-13	-6	0	0
Q1 2025	0	0	0	0	0	0	0	0	0	0
Q2 2025	-13	-6	0	0	0	0	-13	-6	0	0
Q3 2025	-13	-6	0	0	0	0	-13	-6	0	0

4. Over the past three months (apart from normal seasonal fluctuations), has the share of loan applications, that were rejected by your bank, decreased, remained unchanged or increased in relation to the total amount of loan applications?\*

		(III per cent)
Periods	Share of reject	ted applications
	Net percentage	Diffusion index
Q3 2021	0	0
Q4 2021	0	0
Q1 2022	14	7
Q2 2022	0	0
Q3 2022	14	7
Q4 2022	-14	-7
Q1 2023	14	7
Q2 2023	13	6
Q3 2023	13	6
Q4 2023	0	0
Q1 2024	-13	-6
Q2 2024	0	0
Q3 2024	13	6
Q4 2024	0	0
Q1 2025	0	0
Q2 2025	0	0
Q3 2025	13	6

<sup>\*</sup>Since the second quarter of 2021, there were changes in the analysis of the share of rejected loan applications compared to previous quarters. Instead of the number of rejected loan applications, an information on the change of the amount of rejected loans applications during the observed quarter is provided.

5. Over the past three months (apart from normal seasonal fluctuations), how has the demand on loans and/or credit lines to corporates changed at your bank?

(in per cent)

Periods	О	verall	Short-te	rm loans	Long-te	rm loans
renous	Net		Net		Net	
	percentage	Diffusion index	percentage	Diffusion index	percentage	Diffusion index
Q3 2021	25	13	0	0	50	25
Q4 2021	25	13	0	0	38	19
Q1 2022	29	14	29	14	14	7
Q2 2022	14	7	14	7	14	7
Q3 2022	-14	-14	-29	-21	-29	-21
Q4 2022	-14	-7	-14	-7	-29	-14
Q1 2023	14	14	14	14	14	14
Q2 2023	25	19	25	19	50	31
Q3 2023	50	31	38	25	63	38
Q4 2023	50	31	38	25	50	31
Q1 2024	75	44	50	31	75	44
Q2 2024	63	31	50	25	63	31
Q3 2024	25	13	38	19	25	13
Q4 2024	50	25	25	13	50	25
Q1 2025	50	25	50	25	38	19
Q2 2025	50	25	25	13	38	19
Q3 2025	25	13	25	13	25	13

6. Over the past three months (apart from normal seasonal fluctuations), how have the following factors affected the demand on loans and/or credit lines to corporates?

				FINANCI	NG NEEDS			(III per celle)
Periods		pital stment	Working	g capital		oital tment	Mergers/ acquisitions	
	Net	Diffusion	Net	Diffusion	Net	Diffusion	Net	Diffusion
	percentage	index	percentage	index	percentage	index	percentage	index
Q3 2021	38	19	0	0	0	0	-13	-13
Q4 2021	38	19	0	0	0	0	13	6
Q1 2022	14	7	43	21	14	7	0	0
Q2 2022	14	7	14	7	14	7	-14	-7
Q3 2022	0	-7	0	-7	0	0	-29	-21
Q4 2022	-14	-7	0	0	0	0	-14	-7
Q1 2023	14	7	14	7	0	0	0	0
Q2 2023	25	6	25	13	-13	-6	0	0
Q3 2023	50	19	50	25	-13	-6	0	0
Q4 2023	50	31	50	31	25	13	25	13
Q1 2024	50	25	63	38	13	13	0	0
Q2 2024	63	31	38	19	0	0	0	0
Q3 2024	25	13	25	13	13	6	0	0
Q4 2024	38	19	38	19	13	6	0	0
Q1 2025	38	19	50	25	13	6	0	0
Q2 2025	38	19	25	13	0	0	0	0
Q3 2025	38	19	25	13	0	0	0	0

(in per cent)

			U	SE OF ALTERN	NATIVE FINAN	ICE			
Periods	Internal	financing		from banks	Internal	financing	Other financing sources		
	Net	Diffusion	Net	Diffusion	Net	Diffusion	Net	Diffusion	
	percentage	index	percentage	index	percentage	index	percentage	index	
Q3 2021	13	6	0	0	0	0	0	0	
Q4 2021	0	0	0	0	0	0	0	0	
Q1 2022	14	7	14	7	0	0	14	7	
Q2 2022	14	7	29	14	0	0	14	7	
Q3 2022	0	0	-14	-7	0	0	14	7	
Q4 2022	0	0	14	7	0	0	14	7	
Q1 2023	0	0	29	14	0	0	14	7	
Q2 2023	0	0	25	13	0	0	13	6	
Q3 2023	0	0	25	13	0	0	13	6	
Q4 2023	0	0	25	13	0	0	13	6	
Q1 2024	0	0	0	0	0	0	0	0	
Q2 2024	13	6	38	19	0	0	13	6	
Q3 2024	13	6	13	6	13	6	25	13	
Q4 2024	13	6	13	6	13	6	25	13	
Q1 2025	13	6	13	6	13	6	25	13	
Q2 2025	0	0	13	6	0	0	13	6	
Q3 2025	0	0	13	6	0	0	13	6	

7. Please indicate how you expect your bank's credit standards as applied to the approval of loans and/or credit lines to corporates to change over the next three months?

Periods	Ove	erall	Short-te	rm loans	Long-te	rm loans
	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index
Q3 2020	-13	-6	-13	-6	-13	-6
Q4 2020	-13	-6	-13	-6	-13	-6
Q1 2021	13	6	13	6	0	0
Q2 2021	0	0	0	0	-13	-6
Q3 2021	-13	-6	-13	-6	-25	-13
Q4 2021	-13	-6	-13	-6	-25	-13
Q1 2022	0	0	14	7	-14	-7
Q2 2022	-43	-29	-43	-29	-43	-29
Q3 2022	-14	-7	-14	-7	-14	-7
Q4 2022	-14	-7	-14	-7	-14	-7
Q1 2023	-14	-7	-14	-7	-14	-7
Q2 2023	13	6	13	6	13	6
Q3 2023	0	0	0	0	0	0
Q4 2023	13	6	25	13	13	6
Q1 2024	13	6	25	13	13	6
Q2 2024	0	0	0	0	0	0
Q3 2024	0	0	0	0	0	0
Q4 2024	-13	-6	-13	-6	-13	-6
Q1 2025	13	6	13	6	13	6
Q2 2025	0	0	0	0	0	0
Q3 2025	0	0	0	0	0	0

<sup>\*</sup> The table shows the answers of the current quarter for the next quarter.

8. Please indicate how you expect demand for loans and/or credit lines to corporates to change over the next three months at your bank (apart from normal seasonal fluctuations)?

(in per cent)

Periods	Ove	erall	Short-te	rm loans	Long-te	rm loans
	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index
Q3 2021	25	13	38	19	13	6
Q4 2021	25	13	38	19	13	6
Q1 2022	29	14	29	14	14	7
Q2 2022	-14	-7	-14	-7	-29	-14
Q3 2022	-29	-14	-29	-14	-29	-14
Q4 2022	-29	-14	-29	-14	-29	-14
Q1 2023	0	0	14	7	0	0
Q2 2023	13	6	13	6	13	6
Q3 2023	63	31	38	19	63	31
Q4 2023	38	19	13	6	38	19
Q1 2024	50	31	25	19	50	31
Q2 2024	25	13	13	6	25	19
Q3 2024	25	13	0	0	25	13
Q4 2024	25	13	25	13	25	13
Q1 2025	25	13	25	13	25	13
Q2 2025	13	6	13	6	13	6
Q3 2025	25	13	13	6	38	19

<sup>\*</sup> The table shows the answers of the current quarter for the next quarter.

# II. Household loans

9. Over the past three months, how have your bank's credit standards as applied to the approval of loans to households changed?

Periods	Ove	erall	Loans for hou	ising purchase	Consumer and n	on-purpose loans
	Net percentage	Diffusion index	Net percentage	Difuzni indeks	Net percentage	Diffusion index
Q3 2021	-13	-6	-13	-6	-13	-6
Q4 2021	0	0	13	6	-13	-6
Q1 2022	14	7	14	7	14	7
Q2 2022	-29	-14	-29	-14	-29	-14
Q3 2022	-57	-36	-57	-36	-43	-29
Q4 2022	-29	-14	-29	-14	-14	-7
Q1 2023	-14	-7	-14	-7	-14	-7
Q2 2023	0	0	13	6	-13	-6
Q3 2023	-13	-6	0	0	-25	-13
Q4 2023	13	6	25	13	0	0
Q1 2024	25	13	25	13	13	6
Q2 2024	25	13	25	13	13	6
Q3 2024	13	6	13	6	0	0
Q4 2024	0	0	0	0	-13	-6
Q1 2025	0	0	0	0	0	0
Q2 2025	0	0	0	0	0	0
Q3 2025	13	6	13	6	0	0

10. Over the past three months, how have the following factors affected your bank's credit standards as applied to the approval of loans to households?

(in per cent)

Periods		ds and balance onstraints	Pressure fron	n competition	Perception	on of risk	Risk to	lerance
	Net	Diffusion	Net	Diffusion	Net	Net	Diffusion	Net
	percentage	index	percentage	index	percentage	percentage	index	percentage
Q3 2021	0	0	0	0	-25	-13	-13	-6
Q4 2021	0	0	13	13	-25	-13	0	0
Q1 2022	14	7	0	0	0	0	14	7
Q2 2022	-14	-7	0	0	-43	-21	-29	-14
Q3 2022	-43	-21	14	7	-43	-29	-29	-21
Q4 2022	-57	-29	14	7	-43	-21	-29	-14
Q1 2023	-14	-7	14	7	-29	-14	-14	-7
Q2 2023	-25	-13	25	13	-13	-6	13	6
Q3 2023	-25	-13	0	0	-13	-13	0	0
Q4 2023	-13	-6	13	6	-13	-13	0	0
Q1 2024	0	0	13	6	0	0	0	0
Q2 2024	0	0	25	13	13	6	13	6
Q3 2024	0	0	13	6	13	6	13	6
Q4 2024	-13	-6	-13	-6	-13	-6	-13	-6
Q1 2025	0	0	0	0	0	0	0	0
Q2 2025	0	0	0	0	0	0	0	0
Q3 2025	0	0	13	6	0	0	0	0

11. Over the past three months, how have your bank's terms and conditions for new loans to households changed?

Periods	Interest margin (higher margins riods =tightening, lower margins = easing)		Collateral requirements		Maturity		Commissions and fees		Maximum amount of loans and/or credit lines	
	Net	Diffusion	Net	Diffusion	Net	Diffusion	Net	Diffusion	Net	Diffusion
	percentage	index	percentage	index	percentage	index	percentage	index	percentage	index
Q3 2021	38	19	0	0	13	6	25	13	0	0
Q4 2021	13	6	0	0	13	6	0	0	13	6
Q1 2022	43	21	0	0	14	7	29	14	0	0
Q2 2022	0	0	-14	-7	0	0	29	14	0	0
Q3 2022	-14	0	-14	-7	-14	-7	0	0	-14	-7
Q4 2022	-14	0	-29	-14	0	0	0	0	0	0
Q1 2023	-14	-7	-14	-7	0	0	14	-7	0	0
Q2 2023	-13	-6	-13	-6	25	13	25	13	25	13
Q3 2023	0	0	-13	-6	13	6	13	6	0	0
Q4 2023	0	0	-13	-6	13	6	13	6	0	0
Q1 2024	0	0	-13	-6	13	13	13	6	13	13
Q2 2024	13	6	0	0	0	0	13	6	0	0
Q3 2024	0	0	0	0	0	0	13	6	0	0
Q4 2024	-25	-13	-13	-6	0	0	0	0	0	0
Q1 2025	0	0	0	0	0	0	-13	-6	13	6
Q2 2025	13	6	0	0	0	0	-13	-6	0	0
Q3 2025	25	13	0	0	0	0	13	6	0	0

12. Over the past three months (apart from normal seasonal fluctuations), has the share of household loan applications, that were rejected at your bank, decreased, remained unchanged or increased compared to the total number of loan applications of households?\*

(in per cent)

Periods	Share of rejected applications				
	Net percentage	Diffusion index			
Q3 2021	13	6			
Q4 2021	13	6			
Q1 2022	-14	-7			
Q2 2022	0	0			
Q3 2022	14	7			
Q4 2022	0	0			
Q1 2023	0	0			
Q2 2023	25	13			
Q3 2023	25	13			
Q4 2023	13	6			
Q1 2024	13	6			
Q2 2024	0	0			
Q3 2024	0	0			
Q4 2024	13	6			
Q1 2025	0	0			
Q2 2025	0	0			
Q3 2025	0	0			

<sup>\*</sup> Since the second quarter of 2021, there were changes in the analysis of the share of rejected loan applications, compared to previous quarters. Instead of the number of rejected loan applications, an information on the change of the amount of rejected loans applications during the observed quarter is provided.

13. Over the past three months (apart from normal seasonal fluctations), how has the demand for households loans changed at your bank?

Periods	Ov	erall	Loans for hou	using purchase	Consumer and non-purpose loans		
	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index	
Q3 2021	38	19	50	31	13	6	
Q4 2021	13	6	63	38	13	6	
Q1 2022	57	29	71	43	57	29	
Q2 2022	57	29	57	29	57	29	
Q3 2022	-14	-14	-43	-29	-14	-14	
Q4 2022	-14	-7	-29	-14	-14	-7	
Q1 2023	14	7	14	7	14	7	
Q2 2023	25	13	13	6	25	13	
Q3 2023	13	6	13	6	13	6	
Q4 2023	0	0	13	6	-13	-6	
Q1 2024	63	38	50	25	63	38	
Q2 2024	50	25	50	25	50	25	
Q3 2024	13	6	13	6	13	6	
Q4 2024	38	19	25	13	38	19	
Q1 2025	50	25	50	25	38	19	
Q2 2025	38	19	38	19	38	19	
Q3 2025	38	19	38	19	13	6	

14. Over the past three months (apart from normal seasonal fluctuations), how have the following factors affected the household demand for loans?

(in per cent)

	FINANCING NEEDS				USE OF ALTERNATIVE FINANCE						
Periodi	durable o	Spending on durable consumer goods, such as cars, furniture, etc		Spending on durable consumer goods, such as cars, furniture, etc		Household saving		Loans from other banks		Other sources of external finance	
	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index	Net percentage	Diffusion index	
Q3 2021	25	13	50	25	-13	-6	13	6	13	6	
Q4 2021	25	13	63	31	-13	-6	13	6	13	6	
Q1 2022	57	29	71	36	-14	-7	14	7	0	0	
Q2 2022	57	29	57	29	0	0	14	7	14	7	
Q3 2022	-14	-14	-29	-21	-14	-7	-29	-14	-14	-7	
Q4 2022	-43	-21	-43	-21	-14	-7	0	0	-14	-7	
Q1 2023	-14	-7	14	7	-14	-7	14	7	-14	-7	
Q2 2023	13	6	25	13	-13	-6	0	0	0	0	
Q3 2023	13	6	13	6	-13	-6	0	0	13	6	
Q4 2023	-13	-6	13	6	13	6	-13	-6	13	6	
Q1 2024	63	38	50	25	13	13	13	6	13	6	
Q2 2024	50	25	50	25	0	0	0	0	0	0	
Q3 2024	13	6	13	6	13	6	0	0	0	0	
Q4 2024	38	19	25	13	13	6	13	6	25	13	
Q1 2025	25	13	50	25	25	13	0	0	13	6	
Q2 2025	25	13	38	19	13	6	0	0	13	6	
Q3 2025	13	6	38	19	0	0	0	0	13	6	

15. Please indicate how you expect your bank's credit standards as applied to the approval of household loans to change over the next three months?

Periods	Ove	erall	Loans for hou	ising purchase	Consumer and non-purpose loans		
	Net	Diffusion	Net	Diffusion	Net	Diffusion	
	percentage	index	percentage	index	percentage	index	
Q3 2021	13	6	38	19	25	13	
Q4 2021	38	19	25	13	38	19	
Q1 2022	0	0	0	0	14	7	
Q2 2022	-71	-43	-57	-36	-71	-43	
Q3 2022	-14	-7	-14	-7	0	0	
Q4 2022	-14	-7	-29	-14	-14	-7	
Q1 2023	14	7	14	7	14	7	
Q2 2023	-13	-6	-13	-6	-13	-6	
Q3 2023	-38	-19	-38	-19	-38	-25	
Q4 2023	-25	-13	-25	-13	-25	-19	
Q1 2024	-13	-6	0	0	-13	-6	
Q2 2024	0	0	0	0	0	0	
Q3 2024	0	0	0	0	0	0	
Q4 2024	13	6	25	13	13	6	
Q1 2025	13	6	25	13	0	0	
Q2 2025	25	13	25	13	25	13	
Q3 2025	13	6	13	6	13	6	

<sup>\*</sup> The table shows the answers of the current quarter for the next quarter.

16. Please indicate how you expect demand for household loans to change over the next three months at your bank (apart from normal seasonal fluctuations)?

Periods	Ove	erall	Loans for hou	ising purchase	Consumer and non-purpose loans	
Fellous	Net	Diffusion	Net	Diffusion	Net	Diffusion
	percentage	index	percentage	index	percentage	index
Q3 2020	0	0	-25	-13	13	6
Q4 2020	0	0	0	0	13	6
Q1 2021	25	13	25	13	25	13
Q2 2021	63	31	63	31	63	31
Q3 2021	38	19	50	25	50	25
Q4 2021	50	25	50	25	50	25
Q1 2022	43	21	43	21	57	36
Q2 2022	-29	-14	0	0	-29	-14
Q3 2022	-14	-7	-29	-14	-14	-7
Q4 2022	43	21	29	14	43	21
Q1 2023	43	21	29	14	43	21
Q2 2023	13	6	50	25	13	6
Q3 2023	-25	-13	-38	-19	-25	-13
Q4 2023	-13	-6	0	0	-13	-6
Q1 2024	50	31	50	25	50	31
Q2 2024	50	25	38	19	50	25
Q3 2024	25	13	25	13	38	19
Q4 2024	38	19	38	19	25	13
Q1 2025	25	13	38	19	13	6
Q2 2025	25	13	25	13	25	13
Q3 2025	13	6	0	0	25	13

<sup>\*</sup> The table shows the answers of the current quarter for the next quarter.